



LSAS Platform

LSAS Platform Pricing

**Start with evidence.
Scale with confidence.**

DISCOVERY. PILOT. PLATFORM.

Discovery assessments from \$15,000.
90-day pilots and annual platform tiers.

For executive sponsors, finance and procurement.

LSAS Platform, Inc.
Based in the United States of America

Govern what AI can say, do, and decide - at runtime.

Start with evidence.

Apply LSAS policies to approved existing data. Review what was found, what was not assessed, and where to begin your pilot.

Discovery

Starting at

\$15,000

Up to 3 environments

Includes 4 hours of technical support per engagement.

Expanded Discovery

Starting at

\$22,500

Up to 6 environments

Includes 8 hours of technical support per engagement.

Final scope and price are agreed before work begins. Additional environments, multiple businesses and larger workloads are scoped separately.

Included in both assessments

Reviewable findings

Executive findings with the approved source scope, severity and explicit coverage gaps.

A prioritized next step

Recommendations and proposed control points to review with your business and technical owners.

Executive readout

A working conversation to interpret the evidence and define an appropriate pilot scope.

One follow-up scan

Revisit the same agreed scope. Timing and workload limits are recorded in the engagement agreement.

The offline scanner evaluates content locally and does not upload scan results to LSAS. You control report sharing.

Scope a Discovery Scan

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Prove the integrated workflow.

90-day pilots. Fixed scope, fixed duration, fixed price. Agree the workflow, control objectives and acceptance evidence before implementation.

Department

\$25,000

For a single team proving governance on live workflows.

- Up to 3 governed workflows / AI touchpoints; 1 production + 1 non-production environment.
- Runtime policy packs, audit trail and executive telemetry.
- Day-90 acceptance package: posture, gaps and next-scope recommendations.
- Includes 10 hours of technical support over the 90-day pilot.

Business Unit

\$50,000

For multi-team rollouts with integration requirements.

- Up to 10 governed workflows / AI touchpoints; up to 3 environments.
- Department scope plus SIEM/SOAR integration depth.
- In-scope approvals, exceptions, escalation and audit workflows validated with operators.
- Includes 20 hours of technical support over the 90-day pilot.

Enterprise

\$75,000

For regulated environments and connector-heavy architectures.

- Expanded workflow scope agreed during scoping.
- Connector-boundary controls, including FHIR/OAuth ingress and egress where required.
- Business Unit scope plus dedicated delivery support and an audit-aligned assurance cadence.
- Includes 40 hours of technical support over the 90-day pilot.

Support hours are separate from contracted implementation, validation and acceptance deliverables. Dedicated delivery support in the Enterprise pilot is implementation scope, not the annual Dedicated Support category.

Your pilot investment carries forward.

Full-credit requirements

- A qualifying 24-month platform commitment.
- A first-year annual subscription value at least equal to the qualifying pilot fee.
- A defined and approved production deployment scope.
- Conversion within 60 days of pilot acceptance.

Pilot fee / minimum annual subscription for full credit

Department: \$25,000 / \$36,000 annually

Business Unit: \$50,000 / \$50,000 annually

Enterprise: \$75,000 / \$75,000 annually

These are qualification thresholds for full credit, not new platform pricing tiers.

A smaller platform deployment may qualify for a reduced conversion credit, subject to approval and terms established before the pilot begins.

Discovery to pilot

Eligible Discovery fees may be credited toward a subsequent paid pilot according to the agreed statement of work. A Discovery credit reduces the incremental pilot payment. It does not create a separate credit against the platform subscription.

How do Discovery and pilot credits work?

For example, a \$15,000 Discovery Scan followed by a \$50,000 Business Unit pilot may apply the eligible Discovery fee toward the pilot, leaving \$35,000 payable for that stage. The customer has paid \$50,000 in total across Discovery and pilot, not \$65,000.

With an approved production scope and a qualifying 24-month platform agreement at \$50,000 annually, signed within 60 days of pilot acceptance, the \$50,000 qualifying pilot fee may be credited toward the first-year subscription. The second-year subscription remains payable under the agreement. This is a subscription credit, not an additional cash payment or refund.

Conversion credits apply only to eligible first-year platform subscription fees; they are not cash refunds and cannot create a negative subscription balance.

Credits cannot carry forward to future contract years unless explicitly approved in writing, and the same underlying customer payment cannot be credited twice.

All credits and qualifying commercial commitments must be documented before the pilot begins and are subject to the agreed contract, order form and statement of work.

The qualifying pilot fee retains its existing conversion-credit treatment, including the support embedded in that fee. Separately billed support overages and professional services are not automatically eligible for pilot-conversion credits.

Scale the agreed controls.

Platform offerings reflect deployment architecture and operating requirements. Pilot scope does not require Gateway; Cloud API can exceed its starting price for approved scope.

Cloud API

From \$36,000/year

Governed AI workloads on shared infrastructure.

- Runtime policy enforcement across agreed AI touchpoints.
- Retention governance, API key posture, audit trails and executive telemetry.
- Standard support. Includes 2 hours of technical support per month.

Gateway

From \$120,000/year

Inline enforcement at an agreed architecture boundary.

- Everything in Cloud API, plus gateway placement and wiring.
- Session lifecycle controls and key conflict telemetry.
- Priority support. Includes 6 hours of technical support per month.

Self-hosted / VPC

Custom

Private deployment scoped to the customer environment.

- Everything in Gateway, plus an agreed VPC or on-premises deployment.
- SSO, private networking and data residency alignment are scoped delivery work.
- Dedicated support. Starting at 8 hours of technical support per month.

For Self-hosted / VPC, the actual support allowance is recorded in the executed order form; eight hours is a commercial starting point. Private deployment, identity and integrations require agreed delivery work and operating ownership. Location alone does not determine residency.

Support that scales with your deployment.

Every paid LSAS engagement includes a defined level of technical assistance aligned to its scope, complexity, and deployment requirements.

Standard Support

For Cloud API and limited-scope implementations.

- Technical troubleshooting and configuration assistance
- Supported API integration guidance and product issue investigation
- Documentation, release guidance and standard policy configuration
- Access to approved product updates

Priority Support

For Gateway and higher-complexity implementations. Includes everything in Standard, plus:

- Prioritized technical triage and enhanced escalation
- Coordination on gateway integration issues
- Assistance with approved upgrades and patches
- Operational review, escalation guidance and more frequent technical coordination when agreed

Dedicated Support

For private deployments and larger enterprise environments. Includes everything in Priority, plus:

- Named technical contact and coordinated operational cadence
- Deployment and upgrade planning with customer IT
- Environment-specific troubleshooting and agreed release and patch assistance
- Support for documented incident escalation arrangements

Categories do not provide unlimited engineering access or an embedded engineer. Coverage windows and applicable service commitments are recorded separately in the executed agreement.

Know what is included.

Service hours, implementation deliverables and contractual service commitments are distinct.

Included support is separate from the implementation, validation and acceptance deliverables purchased through Discovery or a pilot. The support allowance covers eligible technical assistance outside those planned deliverables; it is not the total implementation effort.

Additional assistance

Standard technical support: \$225/hour. Specialized architecture, advanced integration or engineering: \$275/hour, or separately scoped fixed-fee work.

Allowance and authorization rules

- Discovery allowances expire at the conclusion of the engagement; pilot allowances expire at the conclusion of the 90-day pilot.
- Monthly subscription allowances do not roll over by default. Hours cannot transfer between contracts unless agreed in writing.
- Additional billable support requires customer authorization before work begins. Expanded implementation scope requires a change order.
- Custom policy development, new integrations, substantial architecture changes and professional services are separately scoped; they do not automatically consume ordinary support allowances.
- Serious product incidents can still be reported after included hours are exhausted. Incident handling and any charges are governed by the applicable support agreement.
- Support allowances are service hours, not refundable balances or subscription conversion credits. Categories do not provide unlimited engineering access or an embedded engineer.

Service commitments

Support hours are separate from coverage windows, initial incident acknowledgment, severity and escalation, restoration and resolution efforts, and platform availability. Applicable SLA commitments are documented in the executed service agreement. Initial acknowledgment is not guaranteed resolution; no 24/7 coverage or uptime target is included by default.

Support & service commitments

lsasplatform.com/docs/support

Agree who operates what.

Customers provide the agreed infrastructure and storage environment. The supported application and deployment package, qualification and service responsibilities are defined in the applicable agreement.

LSAS

Application software, product defects, supported releases and software patches, and the contracted product functionality. License and entitlement terms are defined by LSAS in the agreement.

Customer

VPC or on-premises infrastructure, database and storage operations, backup and recovery unless separately contracted. Customer policy, risk acceptance and retention decisions remain with the customer.

Shared / agreed

Deployment configuration, policy implementation and update coordination. Monitoring, incident escalation and support ownership are recorded in the operating agreement.

Qualify the actual environment

Private deployments may include the web application, runtime gateway, PostgreSQL and workers. Agree package/version, prerequisites, environment configuration, database lifecycle, license and network requirements, updates, IT coordination, backup, recovery and retention before rollout.

Private hosting alone does not make a deployment air-gapped. Approved outbound model-provider and connector paths can transmit data outside the customer boundary; review destinations and data flows for the agreed configuration.

Keep evaluation paths distinct

The hosted Developer Evaluation uses synthetic data and a fixed recording provider for supported policy decisions; it is not production authorization. The downloadable Discovery scanner evaluates approved local data within its agreed scope. Neither establishes readiness for a private production environment.

Private deployment & shared responsibility

lsasplatform.com/docs/private-deployment

Choose the scope. Then proceed.

Start where the evidence is missing. Discovery helps define a pilot; a pilot tests integrated controls; the platform supports an agreed rollout.

01 **Discovery: assess approved data**

Agree the business and environments, source inventory, file and SQL budgets, policy selection and review outputs. One follow-up scan revisits that same agreed scope.

02 **Pilot: prove one boundary**

Define workflows, deployment responsibilities and day-90 acceptance criteria. Readiness depends on observed evidence and resolution of material gaps.

03 **Platform: expand with evidence**

Set the production and non-production footprint, governed workflows, integration depth and ongoing assurance cadence.

What informs the final quote

- Number and boundaries of the environments and sources in scope.
- Data volume, supported formats, sampling and customer access readiness.
- Count and criticality of governed workflows and AI touchpoints.
- Integration requirements, acceptance evidence and operating cadence.

A practical first step

Bring a business owner, a technical contact and a candidate data scope. We will confirm whether Discovery or a directly scoped pilot is the useful next step. A free 14-day Developer Evaluation and the public Sandbox are available for exploration; they are separate from paid production offerings.

Discuss your assessment or pilot

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